

Pilot pricing

Three pilot configurations for 20 rooms. 30 days of live operation; preparation and setup take place before the pilot start.

20 rooms
30 days of live operation

01 · PILOT CONFIGURATIONS

Essential

Housekeeping

1 module · 2 staff tablets

Standard configuration value

\$24,100

Pilot configuration price

\$16,880

Operations

Housekeeping + Reception

2 modules · 3 staff tablets

Standard configuration value

\$26,860

Pilot configuration price

\$18,000

RECOMMENDED

Full Operations

Housekeeping + Reception + Engineering

3 modules · 5 staff tablets

Standard configuration value

\$30,180

Pilot configuration price

\$19,680

02 · WHAT THE PRICE INCLUDES

Pilot configuration breakdown

	ESSENTIAL	OPERATIONS	FULL OPERATIONS
Guest tablets 22 × \$390 · 20 + 10% spare	\$8,580	\$8,580	\$8,580
Screon In-Room licenses 20 × \$220 · perpetual	\$4,400	\$4,400	\$4,400
Operational modules 1 × \$560	\$560	\$1,120 2 × \$560	\$1,680 3 × \$560
Staff tablets 2 × \$560	\$1,120	\$1,680 3 × \$560	\$2,800 5 × \$560
Hotel branding	\$560	\$560	\$560
Standard scenario setup	\$560	\$560	\$560
Pilot installation	\$1,100	\$1,100	\$1,100
Pilot configuration total	\$16,880	\$18,000	\$19,680

Hardware and perpetual licenses of the pilot configuration remain with the hotel. When scaling, additional hardware, licenses, modules and services are priced on standard terms, taking into account the pilot configuration already purchased.

Pilot prices: license — \$220/room (standard \$390), operational module — \$560 (standard from \$2,200), branding and scenario setup — \$560 each (standard \$1,100 each), installation and launch — \$1,100 (standard \$110 per room).

Included at no extra cost

Admin panel · Proactive updates · Pilot support · End-of-pilot review

Quoted separately

Travel · Integrations · Mobile app development · Custom design and content

Discuss your configuration

30-minute pilot planning session

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