

# Pilot offer

10-20 rooms. 30 days of live operation, following preparation and setup.

## Start with everyday service

Choose the rooms, guest services and departments you want to test. Guests send requests, staff handle them on a simple board, and managers review service delivery.

## Prepare. Run. Review.

**Prepare** - Agree on rooms, services and responsibilities. Check Wi-Fi and power, configure hotel content and train the participating team.

**Run for 30 days** - Use Screon with real guests and requests. Review response and completion times, guest interactions and staff feedback.

**Review together** - Compare results with the criteria agreed before launch. Decide which services to adjust and whether to expand to more rooms.

## What the pilot includes

Guest tablets and perpetual room licences; selected operational modules and staff devices; hotel branding, standard scenarios, installation and training. The configuration also includes the admin panel, proactive updates, pilot support and an end-of-pilot review.

## 20-room pilot configurations / USD

### Essential - \$16,880

Housekeeping / 1 module / 2 staff tablets

### Operations - \$18,000

Housekeeping + Reception / 2 modules / 3 staff tablets

### Full Operations - \$19,680

Housekeeping + Reception + Engineering / 3 modules / 5 staff tablets

Each example includes 22 guest tablets (20 rooms + 2 spare) and 20 perpetual room licences. Ask us to tailor the configuration to your property.

## Ownership and project terms

Hardware and perpetual licences in the purchased pilot configuration remain with the hotel. Expansion is quoted on standard terms, taking account of items already purchased. Travel, integrations, mobile app development and custom design or content are quoted separately. Taxes, delivery, hardware model and final scope are confirmed in your proposal.